

# Scale and Indicator Trade-in Program

*Are you tired of tossing out your old, outmoded scale products, thinking that someone else might find them useful? If so, the Trade-In Program from Gainco's Blue Ribbon Service is for you!*

Not only are we committed to manufacturing and delivering the most durable, reliable scales and indicators you can buy, we think you should be rewarded for taking the smart step of upgrading your equipment.

Whether you're looking to upgrade 1 unit or 100, our Trade-In Program is one of the wisest decisions you can make for your facility! One simple phone call or e-mail enables you to eliminate old inventory problems, get an instant rebate, and update your technology. It's all available from a company with a solid reputation for engineering and manufacturing advanced weighing and yield management systems.

## How Our Program Works

It's so easy to take advantage of the scale and weight indicator trade-in program from Blue Ribbon Service. Simply contact your Gainco Regional Sales Manager or BRS representative. Reference the special BRS equipment trade-in program and give us your purchase order for new equipment. You'll receive an instant rebate of \$50 for *each unit* you're replacing.

That's it! Leave the rest up to us to deliver your new, super-accurate and efficient DuraWeigh<sup>®</sup> and Infiniti<sup>™</sup> equipment – the highest-quality scales and weight indicators available anywhere!

**To take advantage of BRS's Scale and Indicator Trade-In Program, contact us today:**

- Toll-Free: 800-467-2828
- E-mail: [sales@gainco.com](mailto:sales@gainco.com) ... [service@gainco.com](mailto:service@gainco.com)

## Work with a Leader

Blue Ribbon Service is a division of Gainco, Inc., a leading developer of scale systems and online electronic weighing, sizing, sorting and distribution systems for poultry, red meat and other food processing facilities. Established in 1984, we're the largest U.S.-based manufacturer and service provider in our field. Our technicians are factory-trained to provide "first-time-fix" services covering the full range of equipment and related systems, mechanical and electro-mechanical devices. Let us help you improve your plant's uptime and operating efficiencies.

*Scale and indicator brands covered under the BRS Trade-In Program include:*

- A&D
- Cardinal
- Emery-Winslow
- GSE
- Ishida
- Marel
- Mettler-Toledo
- Ohaus
- Rice Lake
- Scanvaegt
- WeighTech
- Weigh-Tronix
- Yamato

*In fact, we'll take any of your old equipment as trade-in, no matter what the brand!*

